

**REQUEST FOR PROPOSALS**  
**TELECOMMUNICATIONS ENGINEERING SERVICES**  
**RE-ISSUE February 21, 2017**

The City of Condon requests proposals to provide telecommunications utility engineering services a middle-mile build from Shutler Station Industrial Park (7 miles south of Arlington, Oregon) to City of Condon. The proposed work includes but is not limited to: engineering, cost estimation, and plan set production.

**BACKGROUND**

City of Condon distributed their “Broadband Partnership Request for Proposals” August 3, 2016 with the overall goals of availability of high-speed fiber broadband service to all Condon homes and businesses within a relatively short timeline; availability of this service at the lowest possible cost; availability of fiber to wireless towers or other facilities to improve wireless service; an open network in which any provider of digital content or services is encouraged to use the network to offer IP-based services to residents and businesses, with no bandwidth limitations imposed on any content provider. Although we received excellent response to our RFP it was evident none of our goals could be accomplished without an open access middle mile. City of Condon met with potential partners and are negotiating on an aerially route using existing utility poles. The route will be approximately 42 miles.

The proposal may include equipment and facilities needed at either end-point to allow connection to multiple providers.

**Work Tasks Include:**

- Prepare plans, specifications and a detailed materials list for the projected middle mile fiber optic line of a minimum of 96-strand.
- Prepare plans, specifications and detailed materials list for end-point to connect with other multiple providers.
- Cost estimates of materials, labor, permits and licensing requirements.

**Timeline must be included that has start date, time certain tasks will be completed and finish date.**

## CONTRACT COMPENSATION

Contract compensation will be based on a negotiated lump sum amount for project-related work and on an hourly basis plus eligible expenses for all other work.

## THE PROPOSAL

Proposals shall be submitted no later than **4:00 PM, Tuesday, February 28, 2017**. Proposals should be addressed to Kathryn Greiner, City Administrator, City of Condon, PO Box 445, 128 S. Main Street, Condon, Oregon 97823. Proposals may be submitted in person with digital media stored on a flash drive, or via email to [cityofcondon@jncable.com](mailto:cityofcondon@jncable.com) with links provided to download digital media by the deadline above. Please do not email large attachment files.

Proposals submitted should include, as a minimum, the following items:

- An overview of your firm's experience engineering underground telecommunications infrastructure.
- A listing of the key personnel to be assigned to the project, including a brief description of background, experience and skill. The use of outside firms or sub-consultants should be noted.
- A listing of previous clients with similar projects, the year in which the projects took place and the names, phone numbers and email addresses of contact person(s).
- Proposed timeline to complete all identified work.
- The hourly fees for professional services.
- **An estimate lump-sum cost and/or a not to exceed amount for this project**
- It is intended that the proposals will convey in a concise manner the information necessary to allow the City to select the best engineering firm. Elaborate graphics and boilerplate text not germane to the anticipated work are not necessary.

## SELECTION PROCESS

Proposals will be evaluated by City of Condon Fiber Committee and contracted technical staff. Evaluation factors considered in the selection process include, but are not limited to; timeline to complete the tasks, the firm's and staff members' experience relevant to this project; the firm's approach to the project; cost; the firm's understanding of the project and discussion of any concerns that may arise; and references. Questions regarding the project and the proposal document should be directed to Kathryn Greiner at 541-384-2711 or email: [cityofcondon@jncable.com](mailto:cityofcondon@jncable.com)